



## PRESS RELEASE

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### **Uppsala based Senzime receives first order from Dutch Applikon**

- Senzime AB (publ) and Applikon Biotechnology BV entered into a strategic and global distribution agreement for the bioreactor market in the beginning of 2008.
- Applikon has now placed a first order of 20,000 EUR. Delivery to be made immediately.

The companies signed a distribution agreement in January 2008, under which Applikon will distribute Senzime's glucose analyser SENZ-100G to the global bioreactor market. The distribution agreement has an initial 5-year term and marks the commercial breakthrough of Senzime and its innovative sensor technology.

The agreement has now resulted in the first order from Applikon. The order is for 3 instruments together with sensors and other auxiliaries, with an order sum of 20,000 EUR. After an initial internal test period at Applikon, the instruments will be used by Applikon's bioreactor customers. The first instrument was delivered during March 2008, and the two remaining are expected in the beginning of April 2008.

Senzime's sensor technology enables continuous measurement (on-line measurement) of metabolites in fluids, and the thermal principles involved allow complex fluids to be measured without the risk of disturbance from other substances existing in the liquid. Applikon has for a long time, and up to now, without success, sought a sensor technology with such properties. Senzime's technology has proved to meet all performance goals set up, and the collaboration with Applikon hence continues into the commercialisation phase.



**The pharmaceuticals industry is facing several challenges with respect to measurement and monitoring of cell cultures in bioreactors. The process is expensive and requires extensive process control in order to achieve the yields desired. Further, the regulatory authority in the US, the FDA, is pushing for new requirements for additional control and traceability – a demand that will create additional need for automation of measurement and reduction of errors due to the human factor, to as low a level as possible. These factors together are solid grounds for adopting Senzime’s unique sensor technology.**

**“Applikon is a perfect partner for us, targeting a very exciting market segment. It is very satisfying to see that our recent distribution agreement now results in a first order”, says Staffan Boström, Managing Director at Senzime.**

**Please visit the company website [www.senzime.com](http://www.senzime.com) for more information, or contact:**

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